

Quality, Not Quantity.

Circulation is not always a matter of figures. Any newspaper can print thousands of copies and give them away, but the fellow who won't pay for a newspaper won't buy much from the advertisers in that paper.

The Free Lance

The Driving Wheel.

"Advertising is not only a wheel in modern business, but it is the driving wheel. It runs the belt between producer and consumer, and the trick of it all is to get it to do its work with the least friction."

Devoted to Agricultural, Commercial and Manufacturing Interests of Fredericksburg and the Tidewater and Piedmont Country
FREDERICKSBURG, VA., TUESDAY, AUGUST 5, 1902.—SECOND PART.

J.T. Lowery & Co.

The Cheapest Dry Goods and Notion

House in Virginia

WHOLESALE AND RETAIL

818 B Street, Fredericksburg, Va.

WHOLESALE DEPARTMENT ENTIRELY SEPARATE

FROM RETAIL

WHEAT and CORN
WANTED.

Highest Cash Price.

R. L. Biscoe

FREDERICKSBURG, VA.

DYSPEPTINOL

The Great Digestive Tonic

Cures all forms of Stomach Troubles, such as Catarrh of the Stomach, Dyspepsia, Indigestion, Nervousness and Depression, increases the appetite and builds up the entire system. Is curing thousands of others—will cure you. Guaranteed or money refunded. 50c. per bottle. For sale by

JOHNSTON & PEARSON,

Druggists,

Fredericksburg, Va.



New Summer Clothing.

Just opened a supply of Serge and Flannel Suits, Alpaca and Serge Coats, Fine Pants and Shirts, and Children's Suits and Knee Pants, and a full line of Hats, Gents' Furnishing Goods and Trunks cheap at

Jas. T. Layton's.

We Are Not Going Out of Business.

As has been circulated, we intend to remain in it. We are willing to sell as many SHOES and BOOTS as any other dealer. For bargains in all lines of Shoes, from men's to the smallest child's, come and see me.

WISSNER.

The Shoe Man, 819 Main St.

Wm. H. KEISTER & CO.,

(Established 1868.)

WHOLESALE FRUIT & PRODUCE COMMISSION MERCHANTS. Consignments of all Farm Products solicited, your correspondence will receive prompt attention, stenographers for marking furnished on application. Office and Warehouse 30 E. Pratt St., Baltimore, Md.

G. S. BRIGGS & CO.,

Wholesale Commission Lumber,

601 E. Falls Avenue, Baltimore, Md.

Send us a list of any Lumber you have on hand.

E. M. BROWN.

LUMBER.

Wholesale and Commission. White Pine, Cypress, Long Leaf N. C. and Ga. Pine. Dressed N. C. Pine, Hardwoods, Shingles, and Laths. No. 11 South Gay St., Baltimore, Md.

J. FRANK WEANT,

COMMISSION MERCHANT.

1006 Hillen St., Baltimore, Md. Send me your Potatoes, Apples, Onions, Poultry, Eggs, etc. Highest market prices obtained and prompt settlements made. References—Old Town National Bank Manufacturers National Bank.

Established 1887.

GEO. H. KURTZ,

COMMISSION MERCHANT.

622 and 624 Forrest St., Baltimore, Md. Ship me your Poultry, Butter, Eggs, Live Stock, Potatoes, Apples, Onions, Grain, Hay, Straw, etc. Highest market prices obtained and prompt returns made. References—Old Town National Bank, Bradstreet's Commercial Agency.

PHILIP CAREY M'F'G. CO.

SOLE MANUFACTURERS

CAREY'S Magnesia Flexible Cement Roofing, Asbestos Magnesia Steam Pipe and Boiler Coverings, Asbestos and Asphalt Materials, Special Roof Paints, Felts, Etc., Etc. Office and Warehouses: 37 S. Gay St. Baltimore, Md.

Va. Pine Lumber Wanted

CHAS. H. BRUNS and CO

Baltimore, Md.

SMALL INVENTIONS VALUABLE.

Fortunes Have Come To People Who Devised Ingenious Articles.

Some of the largest fortunes appear to have been derived from the invention of trivialities and novelties, such as the once popular toy known as "Dancing Jim-crow," which for several years is said to have yielded its patentee an annual income of upward of \$75,000. The sale of another toy, the "Gipsy," enriched its lucky inventor to the extent of \$100,000 a year as long as it continued to enjoy the unexpected popularity that greeted it when first placed on the market.

Dr. Plimpton, the inventor of the roller skate, made \$1,000,000 out of his idea, and the man who first thought of placing a rubber tip at the end of lead pencils made quite \$100,000 a year by means of his simple improvement.

When Harvey Kennedy introduced the shoe lace he made \$2,500,000, and the ordinary umbrella benefited six people as much as \$10,000,000. The Howard patent for boiling sugar in vacuo proved a lucrative investment for the capitalists, who were able to remunerate the inventor on a colossal scale. It is estimated that his income averaged between \$200,000 and \$250,000 per annum.

Sir Josiah Mason, the inventor of the improved steel pen, made an enormous fortune, and on his death English charities benefited by many millions of dollars.

The patentee of the pen for shading in different colors derived a yearly income of about \$200,000 from this ingenious contrivance. It is stated that the shade on ball with an elastic attached yielded over \$50,000 a year. Many readers will remember a legal action which took place some years ago, when in the course of the evidence it transpired that the inventor of the metal plates used for protecting the soles and heels of shoes from wear sold 12,000,000 plates in 1870 and in 1887 the number reached a total of 143,000,000, which reached realized profits of \$1,150,000 for the year.

The woman who invented the modern baby carriage enriched herself to the extent of \$50,000, and a young woman living in Fort Elizabeth, South Africa, devised the simple toilet requisite known as the "Mary Anderson curling iron," from which she derives royalties amounting to \$500 a year. It was the wife of a clergyman who designed an improvement for the corset and made a fortune out of it. The girl who invented the idea of a little girl brought many millions of dollars to the clever inventor, Miss Knight, a young lady of excellent talents, was gifted with wonderful mechanical powers, as will be seen by the complicated mechanism of her machine for making paper bags. We are told she received \$50,000 for it shortly after taking out the patent.

It Needs a Tonic.

There are times when your liver needs a tonic. Don't give purgatives that gripe and weaken. Dr. Williams' Little Early Risers expel all poison from the system and act as a tonic to the liver. W. Scott, 531 Highland ave., Milton, Pa., says: "I have cured Dr. Williams' Little Early Risers with me for several years and would not be without them." Small and easy to take. Purely vegetable. They never gripe or distress. D. C. Bowman.

The Sweetest Ever Heard.

—We were talking with Dr. Settle, in front of the Lanes Hotel a short time ago, when some one in a neighboring room struck up "Dixie" on the piano. The doctor listened a moment and then remarked, "That the finest tune I ever heard. During the fighting in the Wilderness, our regiment was ordered to saddle up before day one morning, and we were kept marching and fighting all day. In the pines, and when we went into camp after night, we had no idea where we were, but supposed our camp was pitched in the midst of the Yankee army, and that we would all be killed or captured before morning. It was in this position that the strains of Dixie falling upon our anxious ears (we were only some three hundred yards from Gen. Lee's headquarters) sounded sweeter to me than any music ever did before, or since."—Uperville, Conn. Warrenton Virginian.

"Through the months of June and July our baby was teething and took a running off of the bowels and sickness of the stomach," says O. P. M. Holliday of Denning, Ind. "His bowels would move from five to eight times a day. I had a bottle of Chamberlain's Colic, Cholera and Diarrhoea Remedy in the house and gave him four drops in a teaspoonful of water and he got better at once." Sold by M. M. Lewis, Druggist.

A Philadelphia physician had occasion to visit the chief physician of the asylum for the insane at Columbus, O., and was shown through the institution by the physician and the superintendent, who told him many interesting anecdotes about the various inmates. One, an Irishman from Steubenville, that State, had been brought to the asylum at a time when it was filled almost to its capacity, and the superintendent, turning to one of the physicians, said: "Doctor, what ward would we better put this new man into?" The Irishman, recognizing that he was the new man referred to, spoke up and said: "Indade, I can't very well what ward ye put me into so long as I be a Democrat!"—Philadelphia Times.

The laws of health require that the bowels move once each day and one of the penalties for violating this law is piles. Keep your bowels regular by taking a dose of Chamberlain's Stomach and Liver Tablets when necessary and you will never have that severe punishment inflicted upon you. Price, 25 cents. For sale by M. M. Lewis, Druggist.

A young girl, 5 feet 2 inches in height, weighing 114 pounds, can waltz three hours straight without stopping, while a young man, 5 feet 9 inches tall, weighing 190 pounds, can waltz only 32 minutes. How many partners, averaging 170 pounds and 5 feet 3 inches in height, will the young girl exhaust in an evening of eleven hours, allowing twenty minutes for refreshments?—Life.

What most people want is something mild and gentle, when in need of a physic. Chamberlain's Stomach and Liver Tablets fill the bill to a dot. They are easy to take and pleasant in effect. For sale by M. M. Lewis, Druggist.

Wharton Grove Camp Meeting.

Wharton Grove Camp, near Weems, Lancaster county, closed yesterday, after having been in progress ten days. Drs. A. C. Barron, I. S. Boyler, H. M. Wharton and A. E. Dickinson conducted the services. Nearly every tent was occupied and the boarding tents did a good business. Sunday the crowd was immense, probably the largest ever assembled on the grounds. Gov. and Mrs. Montague attended the camp on the first Sunday.

Controlled by Labor Unions.

The farmers throughout southern Indiana have declared their intention to put their farms in grass and engage solely in stock raising. They assert that labor unions have made the raising of large crops unprofitable owing to the fact that so many farm laborers are members of the union. Local unions of farm laborers fix the wages for farm work and the farmers were compelled to pay the price demanded in order to save their crops.

Human Bait For Leeches.

In meridional Russia and especially in the innumerable ponds of the basin of the Don and Donetz rivers the inhabitants gain a remunerative livelihood, though dangerous and disagreeable, in leech fishing. Bare legged they tramp about the water, and leeches fix themselves upon the bare flesh. As soon as the fishers reach terra firma they remove the fleshy animals and deposit them in an earthen vessel. It is a painful and weakening operation and sometimes even fatal.

The Town of Mothers.

The town of Leonberg, in Wurttemberg, is known as the "town of mothers," for there the mothers of Schiller and Kepler lived. On the walk of the old castle where the magna charta of Wurttemberg liberties was signed by Ulrich, the well beloved, tablets have been placed in honor of the mothers of the poet and the astronomer.

By His Own Efforts.

Joan—Young Simpkins has at last succeeded in carving out a fortune by his own efforts.

Joan—Why, I was under the impression that he married an heiress.

Joan—So he did, but he had to cut out a dozen other fellows before taking up his residence on the sunny side of Easy street.—Chicago News.

Amiability Rules.

Don't flatter yourself that friendship authorizes you to say disagreeable things to your intimates. On the contrary, the nearer you come into relation with a person the more necessary do fact and courtesy become.—Holmes.

"My baby was terribly sick with the diarrhoea," says J. H. Book, of Williams, Oregon. "We were unable to cure him with the doctor's assistance, and as a last resort we tried Chamberlain's Colic, Cholera and Diarrhoea Remedy. I am happy to say it gave immediate relief and a complete cure." For sale by M. M. Lewis, Druggist.

Mrs. Geneva Taylor, aged 36 years, wife of a poor farmer at the Looney Creek, Va., gave birth to triplets—girls—last week—their weights were four, and six pounds. This is the third time Mrs. Taylor has given birth to triplets, and the nine children are all living.

"What you need is a vacation," advised the physician.

"I've just had one, doctor," replied the patient; "I think another would kill me."—Ohio State Journal.

PIANOS!

New Upright Pianos, fully guaranteed, with stool and cover, as low as \$250.

SQUARE PIANOS, Standard makes, in perfect playing order, \$25 UP TO \$150.

ORGANS For Parlor or Chapel.

Music, Music Books, Music Rolls and Folios. Small Musical Instruments of all kinds.

VICTOR TALKING MACHINES.

THE BEST IN THE WORLD.

John F. Ellis & Co.,

937 PENNSYLVANIA AVENUE, N. W., - - - WASHINGTON, D. C.

J. K. BOSEE.

S. R. MEDAIRY

Bosee, Medairy & Co.

COMMISSION MERCHANTS.

Butter, Cheese, Eggs and General Produce, 105 South Street, Baltimore, Md.

Horn's Rebuilding Sale.

\$8.50

Fit Absolutely Guaranteed

This is a desperate price for a suit to measure, but it can't be helped. It's better to lose money now than to have these woollens here in the dust and dirt of rebuilding, which begins in a few days.

We will take your order today for a suit to measure from our Russian Blue Cheviots, Cassimeres, and Worsteds, choice of plain colors or fancy mixtures—\$15 values—for \$8.50.

Get a sample of these fabrics, and see if you can match them for \$15.

The HORN, Tailor, 637 F St., Washington, D C

Phone—Main, 2362.

The Mitchell Roofing Co., ROOFERS.

Slag, Gravel, Crescent, Slate, Tile and Tin.

Copper, Galvanized Iron, Architectural, Sheet Metal and Cornice Work, Metal Ceilings, Skylights, Heater Work, Lightning Rods, Coal Tar Products, Etc.

3rd and B Sts. s. w., Washington, D. C.

Breaking a Custom.

At one time if a Japanese girl married a foreigner she was instantly de-capitalized. A Portuguese gentleman was probably the first European to marry a daughter of the land of the chrysanthemum with impunity. He went there years ago and fell in love with a Japanese girl. Her parents warned her of the fatal consequences of marrying him, but she persisted, with the result that the mikado decided that she must be beheaded. However, after a correspondence of over five years' duration between the Portuguese and Japanese governments she was permitted to live.

The Supply of Hogs.

Hog supplies at the markets continue light. The failure of the corn crop in 1901 cut down materially the productive machinery. What should now be parent stock went to the slaughter pens. The outlook is good for the man who raises hogs for market.

Some Reasons

Why You Should Insist on Having

EUREKA HARNESS OIL

Unequaled by any other.

Readers hard leather soft.

Especially prepared.

Keeps out water.

A heavy bodied oil.

HARNESS

An excellent preservative.

Reduces cost of your harness.

Never burns the leather; its efficiency is increased.

Secures best service.

Stitches kept from breaking.

OIL

Is sold in all

Localities

Manufactured by

Standard Oil Company.

W. S. Embrey

[Successor to Embrey & Berryman.]

Dealer in RAILROAD CROSS TIES, CEDAR

POLES, SPOKES AND HOOPS.

Keeps constantly on hand a large supply

of Railed Hay and Mill Feed. Office near

Railroad Depot, Fredericksburg, Va.

C. RÜHL & SONS

CONRAD RÜHL, JR.

—Wholesale Dealers In—

Choice Brands of FLOUR

224 Spear's Wharf

Correspondence Solicited. BALTIMORE, MD.

Walter Duckett & Co.,

Produce Commission Merchants.

Live Stock, Butter, Eggs, Poultry, Etc. Correspondence and Consignments solicited. Reference—Central National Bank, Washington, D. C. No. 131 B Street, N. W., Washington, D. C.

F. A. DENISON & CO.

General Commission Merchants.

206, 10th St., N. W., WASHINGTON, D. C. Ship us your Butter, Eggs, Poultry, Live Stock, Fruits, etc. References—Bradstreet & Dun's Commercial Agencies. Established 1885.

B. O. FRIZZELL,

—WHOLESALE DEALER IN—

Butter, Eggs and Poultry.

N. E. Corner Hanover and Camden Sts., Baltimore, Md. Long Distance Phone 2692. References—Manufacturers' National Bank and Commercial Agencies. Correspondence and Consignments solicited.

Duvall & Woollen,

GENERAL COMMISSION MERCHANTS.

Fruit, Grain, Tobacco, Poultry, Live Stock, Wool, Hides, Furs, Fish, Melons, Etc. 108 E. Pratt St., Baltimore, Md. References—Farmers and Merchants National Bank of Baltimore; Findlay, Roberts & Co.; Griffith, Turner & Co.; Gustavus Ober; Dunn's and Bradstreet's Agencies.

ROBERT LEE PORTER.

WM. R. PORTER.

R. L. PORTER & CO.

Commission Merchants.

Jobbers in Produce, Foreign and Domestic Fruits, Candies, Cakes, etc. We solicit consignments of Country Produce, Chickens, Eggs, Hides, Furs, etc. No. 101 West Pratt St., Baltimore, Md.

Stammering Cured!

Absolutely, Infinitely and Permanently.

The Only Reliable Remedy. Individual Instruction all the time. Day and Night Classes begin March 10. Send Stamp for "Pocket Pamphlet" and for "Class Terms."

"THE CARSWELL INSTITUTE,"

2325 Callow Avenue

BALTIMORE, MD.

GLIFTON & WOODLAND,

Grain, Fruit and Produce Commission Merchants,

217 South Charles St., Baltimore, Md.

Correspondence and Consignments Solicited.

R. P. PHILLIPS & CO.,

WHOLESALE COMMISSION MERCHANTS.

103 South Charles Street, Baltimore, Md. Butter, Eggs, Poultry, Game, Furs, Hides, Fruits, etc. Consignments and correspondence solicited. References—Citizens' National Bank, Baltimore, Md.

Telephone 2535.

BLATTER BROS.,

Commission Merchants.

Butter, Eggs and Poultry. 119 West Pratt St., Baltimore, Md. Correspondence and Consignments Solicited. References—National Howard Bank and Commercial Agencies.

J. A. BAKER.

L. L. CLOGG.

BAKER & CLOGG,

Wholesale and Commission Lumber.

CANTON and EAST FALLS AVES., BALTIMORE, MD.

Telephone Connections. Correspondence and Consignments Solicited.

MARSHALL A. PHILLIPS,

Manufacturers Agent.

Hardwood, Poplar, Cypress and Pine

909 Union Trust Building, Baltimore, Md.

WANTED—Large blocks and assortments of Oak and Poplar. Would also like to contract to sell entire output of some reliable West Virginia Poplar manufacturing soft yellow paper. Terms cash. Correspondence solicited.

N. FRANK & SONS,

WHOLESALE

Woolen and Cotton Regs.

Iron Metals, Gum Shoes, etc. 1400-1402 Mullikin St., Baltimore, Md.